

# CURRICULUM VITAE

1. **Family name:** NIKOLOV
2. **First names:** Marjan
3. **Date of birth:** 16/04/1968
4. **Nationality:** Macedonian
5. **Civil status:** Married
6. **Education:**

Institution [Date from - Date to]	Degree(s) or Diploma(s) obtained
Ljubljana, Faculty of Economics, Slovenia, 2008-to present	PhD in economics: "Measurement and impact of fiscal decentralization: The case of Macedonia"
Reykjavik, Faculty of Economics & BA, Iceland, 1998-2000	Master of Science in International Economics & Finance
Skopje, Faculty of Economics, Macedonia, 1996	Some exams still to be taken
Skopje, Faculty of Mechanical Engineering, Macedonia, 1988-1996	Bachelor of Science in Productive Mechanical Engineering
Distance learning 2007-2010, IP3 Washington and WEDC and Loughborough University from UK	Certified Global PPP Specialist
Skopje-Faculty of Philosophy, Macedonia, 1996-1997	Courses in Pedagogy, Methodology in teaching and Psychology

7. **Language skills:** Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

Language	Reading	Speaking	Writing
English	1	1	1
Macedonian	1	1	1
Serbian/Croatian	1	1	1
Montenegrin	1	1	1
Bulgarian	4	5	5

8. **Other skills:** Computer literate (MS Office, E-Views, Data Envelopment Analyses, Stochastic Frontier)
9. **Present position:** Freelance consultant, Government appointed President of Supervisory Board, President of the CEA research think tank
10. **Key qualifications:**
  - **Public-Private Partnership (PPP) feasibility studies,** VfM, cost benefit analysis, financial modelling, project finance
  - **Fiscal decentralisation/municipal finance;** Design of inter-governmental finance systems & procedures; **Review of fiscal decentralization;** Calculation of costs of decentralised tasks
  - Deep practical knowledge in the **organisation of public administration in Macedonia** and experience in the **provision of capacity building to local government for public administration reform** including the quality, presentation and analysis of financial data; reviewing and reengineering local tax procedures; preparing LED strategy, fiscal capacity analysis, connection of financial part of the budget with the LED strategy, budgeting within LSG; developing capital budgeting, in line with strategic municipal planning; developing the municipal bonds market and borrowing pillar, developing PPP feasibility studies; and advising the government representatives and association of municipalities on the Intergovernmental Finance
  - **Macroeconomy, Microeconomy, Econometrics & Statistics;** Experience in building forecasting models & economic macromodels, efficiency & productivity studies
  - NGO work & functioning; Organisational development; Leadership & NGO-donor partnerships

11. **Specific experience in the region:**

Country	Date from - Date to	Date from - Date to
Monte Negro	January 2011	<b>PFM expert.</b> Knowledge and experience transfer in developing training curricula for public finance management for the Parliamentary members and Parliamentary administration in Monte Negro. Westminster foundation for democracy partner from UK, NAO from UK and CEA from Macedonia
UK	May 2009	<b>PFM expert.</b> Developing training curricula for public finance management for the Parliamentary members and Parliamentary administration in Macedonia. Westminster foundation for democracy partner from UK, NAO from UK and CEA from Macedonia
Kosovo	February - March 2008	<b>Consultant on Municipal Finance and fiscal devolution.</b> Input in preparing the technical proposal for the VNG International for an EAR tender "Support to the fiscal devolution process in Kosovo".
Kosovo	September - December 2007	<b>OSCE Legal Consultant on Municipal Finance.</b> Assess the legal framework regulating the financial relationships between the central and the local level with a view to addressing incompatibilities and bridging gaps.
Romania	June 2006	<b>Decentralization expert.</b> Assessment on the development of provincial/local government borrowing and local credit market in Romania to date. CEA project supported by the LGI/OSI

		Budapest.
B&H - Sarajevo	October 2004	<b>Decentralization expert.</b> Responsibilities: moderation of conference and presentation of a working paper at international conference in Sarajevo about fiscal decentralization issues in Macedonia. World Bank Institute contract.
Iceland	1999/2000	<b>Part time assistant at the Economic Institute of Iceland.</b>

## 12. Professional experience

No	Date	Location	Company	Position	Description
1	2004-date	Macedonia	Center for Economic Analyses – CEA (NGO)	President & Economic Analyst  And USAID's CoP	Management, report – writing, economic analyses & research, drafting of technical & financial proposals for funding agencies Member of editorial board for the CEA Journal of Economics; Chief Editor of newsletter: “Decentralization – our goal” Economist for the preparation of comments to the EBRD strategy for Macedonia 2004 & 2006 Initiation and organisation of a credit rating analysis training for CEA and other stakeholders (11/2005) “Toward sustainable think tank” project: Awarded unsolicited USAID grant for sustainability support for six years
2	9/2009-9/2010	Macedonia	Fac. Journalism and PR	Professor	Professor in Global economy
3	8/2006-7/2011	Macedonia	Fac. for Business & Econ.	Professor	Professor in Quantitative methods, Statistics & Econometrics and public finance at local level
4	1-2/2009	Macedonia	Staffordshire University-UK branch in Macedonia	Professor	Professor in Statistics. Postgraduate studies.
5	8/2007 to present	Macedonia	ELEM (State owned electricity generation company)	Since 2010 November President of the Supervisory Board	Government appointed President of Supervisory Board.
6	6/2011-8/2011	Macedonia	USAID IDEAS project and Investment Agency of Macedonia	Economist	Evaluation of the government subsidies toward FDI in the technology and development zones
7	3/2011-to present	Macedonia	Municipality of Ilinden and UNDP	PPP team Leader	Preparing PPP feasibility study for solid waste management in the municipality of Ilinden. Preparing ATP and WTP study, socio-economic study, environmental study.
8	12/2010-2/2011	Macedonia	Public transportation company JSP Skopje	PPP expert	Preparing PPP feasibility study for the JSP Skopje for construction of bus stations and advertising
9	11/2010 – 2/2011	Macedonia	Municipality of Gazi Baba	PPP expert	Preparing PPP feasibility study for the municipality of Gazi Baba for administrative building construction
10	11/2010 – 2/2011	Macedonia	Municipality of Gorce Petrov	PPP expert	Preparing PPP feasibility study for the municipality of Gorce Petrov for administrative building construction
11	11/2010 – 8/2011	Macedonia	World Bank and USAID MLGA project	Project finance expert.	Preparing Project Appraisal Document-PAD to access municipality credit of the on-mending of the World Bank 1. Municipality of Veles for water project extension 2. Municipality of Kicevo for local road reconstruction 3. Municipality of Dolneni for local roads reconstruction
12	9-12/2010	Macedonia	Westminster foundation for democracy	PFM expert	Developing training curricula for budget management and internal audit for the Parliamentary administration in Macedonia.
13	5-7/2010	Macedonia	UNDP and Ministry of local self government	Decentralization expert	Development of a Draft By-law for more Specific Criteria for Stimulation and Support of Inter-municipal Cooperation in Macedonia
14	8-12/2009	Macedonia	Rural development strategy of Gazi Baba Municipality	Economist	Strategy for rural development for the municipality of Gazi Baba. LEADER methodology implementation
15	10/2009-2/2010	Macedonia	Energosystems (Ministry	Project	Cost benefit analysis, NPV and life cycle cost analyses, assessing the financial options and making recommendations for

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			of transportation beneficiary)	finance/economist	construction of the project for the Gas transmission in Macedonia.
16	4-10/2009	Macedonia	OSI Budapest	National observer	<b>Monitoring, Analysing and Reporting</b> , The Impact of the Economic Downturn on Local Government: What Can We do About It? Monitoring LSGs in Macedonia
17	3-12/2009	Macedonia/UK	Westminster foundation for democracy	PFM expert	<b>Developing training curricula</b> for public finance management for the Parliamentary members and Parliamentary administration in Macedonia.
18	2-7/2009	Macedonia	Centre for Economic Analyses – CEA, the partner USAID BEA and the LSG Gorce Petrov	PPP expert	<b>Team leader in PPP feasibility study preparation</b> for the municipality of Gorce Petrov, needs analysis, cost benefit analysis, VFM, PSC, Risk analysis etc.
19	12/2008-3/2009	Macedonia	OSI Skopje and CEA	Public finance expert	Review of the fiscal transparency, strategic planning and budget process in Macedonia in accordance with the IMF's Manual for fiscal transparency and GFOA recommended budget practices and survey field research
20	1-5/2009	Macedonia	EAR Infrastructure project facility for Western Balkans: Pilot project wind park feasibility study WYG and IPF conducted	Project finance/economist	<b>Cost benefit analysis</b> , NPV and life cycle cost analyses, assessing the financial options and making recommendations for construction of the project.
21	4/2008 to present	Macedonia	Ministry of economy and the SEI	Economic expert	Expert revision of the translation of <i>acquis communautaire</i> into Macedonian language (economic and industrial legislation).
22	9/2008-1/2009	Macedonia	Centre for Economic Analyses – CEA, Swiss SDC and Municipality of Gazi Baba	Team Leader	<b>Developing LED strategy</b> , fiscal capacity analysis, creditworthiness analysis, communication strategy, business environment survey. Facilitating the LED Team within the municipality.
23	7/2008-1/2009	Macedonia	SEE University and UNDP	National Expert	<b>Developing the national economic profile</b> for the UNDP's People centred analysis.
24	7/2008-8/2009	Macedonia	NALAS and ZELS	National Task Force Expert on Fiscal Decentralization	<b>Measuring cost of services for the transferred competencies for the local self government in Macedonia.</b>
25	9-11/2008	Macedonia	ZELS and UK's DFID	PPP expert	<b>Developing PPP manual</b> for the local self government in Macedonia.
26	2-7/2008	Macedonia	EAR TA to the Ministry of Finance for the Estimation of the costs of the transferred competences to Local Self Government Units, 05MAC01/07/11/001	Fiscal decentralization expert	<b>Estimation of the cost of the competences transferred to LSGUs</b> with a view to improving the transfer systems and formulas currently used to assign fiscal resources to LSGUs. Preparation of survey, analyses of survey data/information and budget data of LSGUs.
27	2-9/2008	Macedonia	Centre for Economic Analyses – CEA and the sponsor USAID's BEA.	Team Leader	<b>Tax policy assessment in Macedonia.</b> Evaluation of the effects of undergoing tax reforms in Macedonia; Organizing a survey; Analyzing information from the State Statistical Office and Public Revenue Office.

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			Beneficiary: Public Revenue Office and the Government of Macedonia		
28	7-10/2007	Macedonia	Urban Rural Consulting – UNDP sponsored	<i>Financial management expert</i>	System reengineering of the local tax procedures in Macedonia.
29	01/2007	Macedonia	LDK Consultants, EAR	Short Term Local Expert	Technical Assistance for the Implementation and Coordination of the Decentralisation Process, phase 2 <ul style="list-style-type: none"> <li>Preparation of overview of strategic planning in the area of communal activities at the central &amp; local level</li> </ul>
30	5-10/2007	Macedonia	Urban Rural Consulting – OSCE sponsored	Financial/Fiscal Expert	<ul style="list-style-type: none"> <li>Review of the 3 year financial statements of the LGU in Macedonia</li> <li>Setting a methodology for evaluation of the process of decentralization</li> </ul>
31	3-5/2007	Macedonia	Ministry of LSG	Economic expert	Preparation of methodology for calculation of development indicators for NUTS 3 level in Macedonia
32	3-5/2007	Macedonia	Ministry of LSG	Economic expert	Development of methodology for distribution of earmarked environmental fees at LGU level
33	2-3/2007	Macedonia	Centre for Economic Analyses – CEA and the sponsor USAID's MDW	Short Term Local Expert	<ul style="list-style-type: none"> <li>Measuring fiscal capacity for selected LGU in Macedonia</li> <li>Developing Training Material</li> </ul>
34	11/2006-date	Macedonia	CEA, Ministry of Transport & Communications MTC	Economic Expert	<ul style="list-style-type: none"> <li>Development of methodology for evaluation, selection &amp; monitoring of LGU capital projects in communal areas</li> </ul>
35	11/ 2006	Macedonia	CEA, National Council for Entrepren. & Competitiv.	Economic Expert	<ul style="list-style-type: none"> <li>Preparation of the National Competitiveness Report under the GEF methodology</li> </ul>
36	10/2006- 11/2006	Macedonia	CEA, Ministry of Local Self Government	Econ. Expert, Member of WG	<ul style="list-style-type: none"> <li>Preparation of the draft Law on Balanced Regional Development in Macedonia</li> </ul>
37	4/2006-12/2006	Macedonia	CEA & LGI/OSI Budapest	Team Leader	<p>“LGU Borrowing in Romania &amp; Bulgaria &amp; Lessons learnt for Macedonia”- Unsolicited project supported by LGI/OSI Budapest</p> <ul style="list-style-type: none"> <li>Assessment on the development of provincial/local government borrowing &amp; local credit market in Bulgaria &amp; Romania to date</li> <li>Estimation of local government demand for loans &amp; its borrowing capacity based on lessons learnt from Bulgaria &amp; Romania</li> <li>Assessment of possible sources of future borrowed funds &amp; its implication for debt management policies at the central/local level</li> </ul>
38	07/2006- 09/2006	Macedonia	LDK Consultants, EAR	Short Term Local Expert	<p>TA for the Implementation &amp; Co-ordination of the Decentralization Process, phase 2</p> <ul style="list-style-type: none"> <li>Preparation of overview of decentralization process to date; Review of transferred competencies in the communal activities</li> </ul>
39	12/2004-05/2006	Macedonia	Open Society Institute-Skopje	Team Member-Economist	<p>Estimation of costs for doing business in Macedonia</p> <ul style="list-style-type: none"> <li>Identification of transaction costs in the Macedonia economy; Contacts with Ministry of economy/WB BERIS project officials</li> <li>Quantitative assessment of transaction costs for the businesses; Organization of forum, conference &amp; presentations</li> </ul>
40	07/2005-date	Macedonia	EAR	ST Economic Instr. Expert	TA: Environmental Management Strengthening to the Ministry of Environment & Spatial Planning, Project No:

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					04/MAC01/14/002 <ul style="list-style-type: none"> <li>Cost estimation of administering IPPC A &amp; IPPC B licenses; Economic charges; Project cycle management</li> </ul>
41	06/2006-09/2006	Macedonia	Agriconsulting Europe, EAR; Ministry of Agriculture	ST Senior Econom. Expert	Project on Agriculture in Macedonia <ul style="list-style-type: none"> <li>Preparation of agriculture strategy for Macedonia-rural taxes</li> </ul>
42	06/2006	Macedonia	LDK Consultants, EAR, Ministry of Environment & Physical Planning	Short term Consultant	TA for the Implementation & Co-ordination of the Decentralization Process, Project No: 03MAC01/013/002 <ul style="list-style-type: none"> <li>Assistance towards the development of secondary legislation; Participation in working groups for decentralization operations</li> <li>Development of survey for LGU and analysis of results of cross cutting communal activities and decentralization progress</li> </ul>
43	11/2005- 07/2006	Macedonia	ECORYS/CASE, EC, Dir. for Econ. & Fin. Affairs	Local Expert	Ex post evaluation of MFA operations in Macedonia, ECFIN-160-2005 contract <ul style="list-style-type: none"> <li>Macroeconomic policy in international context; Public Expenditure Management; Economic modelling</li> </ul>
44	09/2005- 02/2006	Macedonia	Hulla & Human Dynamics – CIPFA, EAR, Ministry of Finance	Short-Term Local Expert	TA to the Ministry of Finance for Fiscal Decentralization, Project No. EuropeAid/119724/D/SV/MK <ul style="list-style-type: none"> <li>Fiscal Planning &amp; Budgeting, Financial Reporting, Capacity Development; Calculation of cost for transferred tasks</li> <li>Promotion of the value-for-money approach for public service delivery &amp; provision of advice on program &amp; outcome-based budgeting techniques; Performance management system development, pilot-tested in selected municipalities</li> <li>Development of the inter-governmental fiscal transfer mechanism; Development of MTBF for the LGU</li> <li>Establishment of proper information flows between all entities, incl. administrative control measures; Leadership development seminars, Cross-sectoral training seminars on fiscal planning &amp; budgeting, calculation of costs, financial reporting &amp; control</li> </ul>
45	09/2005-02/2006	Macedonia	CEA, GTZ	Team Member-Economist	Grant from the Sector for EU integration-Government of Macedonia; GTZ supported <ul style="list-style-type: none"> <li>Elaboration of regional development indicators for Macedonia &amp; comparison with EU regions</li> </ul>
46	9-12/2005	Macedonia	CEA, Chamber of Commerce	Team Member	<ul style="list-style-type: none"> <li>Measures to increase export in the Republic of Macedonia. Policy paper.</li> </ul>
47	5/2005-6/2005	Macedonia	LDK Consultants, EAR	Short term Consultant	TA for the Implementation & Co-ordination of the Decentralization Process. Project No: 03MAC01/013/002 <ul style="list-style-type: none"> <li>Development of paper for illustrating Risk Management Guidelines for the Decentralization Working Group of the Government of Macedonia</li> </ul>
48	3-7/2005	Macedonia	CEA, Transparency Intern.	Consultant and editor in chief	TI was organizing tribunals in relation to the forthcoming electricity market privatization in Macedonia
49	1-4/2005	Macedonia	CEA, Ministry of Economy	Economist	<ul style="list-style-type: none"> <li>Analyses of the industrial policies &amp; trade policies of OM</li> </ul>
50	01-4/2005	Macedonia	Min. of Labour & Social Pol.	Advisor to Min.	<ul style="list-style-type: none"> <li>Economist responsible for quantitative analyses of the labour market</li> </ul>
51	02/2005	Macedonia	CEA, Andrew Young School, Georgia State Univ., UNDP	Decentralization Expert	<ul style="list-style-type: none"> <li>Preparation of a country report for OM (purpose: round table discussion with IMF in Washington). Paper published &amp; available from the UNDP office – Bratislava Resource Centre.</li> </ul>
52	02/2005	Macedonia	Open Society Institute, CEA	Team Leader	<ul style="list-style-type: none"> <li>Organization &amp; coordination. Decentralization expert in measuring fiscal capacity of the LSG. Coaching &amp; presentation.</li> </ul>

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53	10/2004- 03/2005	Macedonia	VNG International/ OSCE sponsored	Chief editor	<ul style="list-style-type: none"> <li>Handbook for the newly elected councillors - mayors</li> </ul>
54	10/2004	B & H	CEA, World Bank Institute	Decentr. Expert	<ul style="list-style-type: none"> <li>Moderation of conferences and presentation of working paper at intern. conference in Sarajevo about <b>fiscal decentralization</b> issues</li> </ul>
55	6/2004- 12/2004	Macedonia	CEA, USAID & World Learning small grant project	Decentralization Expert	<ul style="list-style-type: none"> <li>Building &amp; hosting <a href="http://www.lsg-data.org.mk">www.lsg-data.org.mk</a> data base &amp; building indicators related to LSG in the Republic of Macedonia &amp; benchmarking</li> </ul>
56	10/2004- 07/2005	Macedonia	Ministry of Agriculture & Economic Institute	Senior Econom. Analyst.	<ul style="list-style-type: none"> <li>Price competitiveness research for selected agriculture goods</li> </ul>
57	10/2004- 12/2004	Macedonia	CEA, Ministry of Economy & UNDP	Team Leader	<ul style="list-style-type: none"> <li>UNDP contract for preparation of FDI conference on behalf of Ministry of Economy &amp; presentation</li> </ul>
58	08/2004-12/2004	Macedonia	CEA, Ministry of Economy, Sector for EU integration	Team Leader	<ul style="list-style-type: none"> <li>Preparation of EU questionnaire for OM (chapter 15)</li> </ul>
59	7-8/2004	Macedonia	CEA, Ministry of Economy	Team Leader	<ul style="list-style-type: none"> <li>Analysis of industrial production decline in 2004 and preparation of IPI</li> </ul>
60	05/2004- 07/2004	Macedonia	GOPA Consultants – EAR	Senior Economist	<ul style="list-style-type: none"> <li>Local economic criteria development, IPPC licenses &amp; charges &amp; environmental charges; <b>Strengthening the capacity of the Ministry of Environment &amp; Physical Planning.</b></li> </ul>
61	1-8/2004	Macedonia	CDP, World Bank sponsored	Team Leader	<ul style="list-style-type: none"> <li>Design, development, &amp; implementation of the <b>regional &amp; municipal profiling</b></li> </ul>
62	2-4/2004	Macedonia	CEA, Ministry of Economy	Sen. Econ. Res/er	<ul style="list-style-type: none"> <li>Analysis of the macro &amp; micro effects from <b>tariff liberalization</b> on a list of raw materials &amp; intermediate materials in the Macedonia</li> </ul>
63	10/2003-04/2004	Macedonia	GTZ	Senior Econom. Researcher	<ul style="list-style-type: none"> <li>Establishment of a <b>sustainable monitoring system on production costs for municipal services</b></li> <li><b>On job training in pilot LSG in Macedonia:</b> Development of Cost-Volume Profit Analyses Model</li> </ul>
64	07/2003	Macedonia	CEA, Independent investors	Financial expert	<ul style="list-style-type: none"> <li>Preparation of <b>business plan for investment: Combined heat &amp; power plant-CHPP</b></li> </ul>
65	04/2003-06/2003	Macedonia	Ministry of Finance	Member of Working Group	<ul style="list-style-type: none"> <li>Preparation of the Law on Decentralisation</li> </ul>
66	2003	Macedonia	GOPA Consultants, EAR	Econom. Expert	<ul style="list-style-type: none"> <li><b>Economic impact assessment of effectiveness of environmental policy &amp; administrative costs assessment</b></li> </ul>
67	2003	Macedonia	UNDP, Ministry of LSG	Econom. Expert.	<ul style="list-style-type: none"> <li><b>Managerial Economics &amp; Managerial Finance at local government units' level</b></li> </ul>
68	2/2002- 10/2004	Macedonia	Bearing Point Consulting, USAID Fiscal Reform Project	Senior Economist & Macro Unit Manager	<p>A Fiscal Reform Project for strengthening capacity of the Macroeconomic Analyses Department within the Ministry of Finance.</p> <ul style="list-style-type: none"> <li>Participation in IMF negotiations; Modelling financial equalization models for the LSG unit; Assistance to the MoF personnel to develop macroeconomic forecasting models; economic policy &amp; labour market analysis; development of <b>new approaches to budget revenue forecasting</b>; Organization of roundtable policy discussions for Government agencies &amp; donors</li> </ul>
69	2-6/2001	Macedonia	Ernst & Young	Junior Auditor	<ul style="list-style-type: none"> <li>Preparation of reference book of banks in Macedonia, business &amp; bankruptcy plans, audit activities, market research, &amp; acquisitions</li> </ul>

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70	2/2000-3/2002	Macedonia/Bulgaria	FADATA-ICT company	Country manager in MK	<ul style="list-style-type: none"> <li>▪ <b>Managing Director</b> in the software branch office in Macedonia (a part from the international Fadata Systems Company - Bulgaria)</li> </ul>
71	3/2000- 10/2000	Macedonia	IMF – Skopje	Assist. to resident VAT advisor	<ul style="list-style-type: none"> <li>▪ <b>Implementation of the VAT in Macedonia &amp; institution building of the Public Revenue Office at central and local level.</b></li> <li>▪ Interpretation, data preparation &amp; analyses, meetings of high officials for the <b>promotion of economic development</b></li> </ul>
72	9-12/1999	Iceland	Economic Inst. of Iceland	Part-time Assist.	<ul style="list-style-type: none"> <li>▪ Efficiency and productivity of Icelandic construction business.</li> </ul>
73	2-8/1998	Macedonia	Second. Mechanical School	Teacher	<ul style="list-style-type: none"> <li>▪ Course "hydraulics &amp; pneumatics" (Nikola Tesla – Skopje)</li> </ul>

### 13. Further Training Courses

Institution [ Date from - Date to ]	Degree(s) or Diploma(s) obtained:
Distance learning, IP3 Washington., 3-4/2010	"Fundamentals of utility tariffs" IP3 from USA under CIPA training methodology. Earned 3 CEU within 6 weeks.
Distance learning, IP3 Washington., 9-10/2009	"Advanced project finance and financial modelling" IP3 from USA under CIPA training methodology. Earned 3 CEU within 6 weeks. September-October Earned 3 CEU within 6 weeks.
Distance learning, IP3 Washington., 5-7/2009	"Fundamentals of infrastructure project finance" IP3 from USA under CIPA training methodology. Earned 3 CEU within 6 weeks.
Budapest, OSI LGI/MMCP, 11/2008	Introductory training for policy makers: "Ethnic diversity and public service delivery"
Skopje Macedonia EBRD TAM-BAS/CHRONOS Info, 12/2008	Certificate: "EU Funding and project proposal development"
Salzburg, Salzburg Global Seminar, Austria, 4/2008	A Fellow of Session 451 at Salzburg Global Seminar. Topic: "Innovation in Knowledge-based Economies: Accelerating the Benefits"
Distance learning, IP3 Washington., 10-12/2007	"PPP skills and competency development" IP3 from USA under CIPA training methodology. Earned 6 CEU within 6 weeks.
Croatia, Study tour sponsored by the USAID BEA project, 2007	"LGU Borrowing, PPP and PFI experience in Croatia"
Barcelona Macroeconomics Summer School, Universitat Pompeu Fabra, Center De Recerca En Economia Internacional, 06-07/2006	"Modern Perspectives on Monetary Policy (II): Advanced Topics", "Economic Growth and Development II"
Skopje, Pittsburgh University, Macedonia, 10-12/2005	Public Debt Management Training
Ljubljana, IMF Institute and the Center of Excellence in Finance, Slovenia, 08-09/2004 & 06/2005	"Macroeconomic management and financial sector issues" "Monetary and exchange rate policies"
Skopje, S&P Moscow & EGE Budapest (USAID, FSVC), 2005	"Local Self Government Credit Rating"
Bratislava, NISPAcee/Slovak Aid/UNDP-Slovak Republic, 04/2005	"Experience of Slovak Schools & institutions in advising the Slovak Government in public administration reforms"
Vienna, Joint Vienna Institute-JVI, Austria, 04/2004	Decentralization and local governance in SEE: Urban Finance Course
Warsaw, CASE, Poland, 09/10/2003	"Macroeconomic modelling and think tank sustainability"
Den Haag, Micro Macro Consultants-MMC, Holland, 09/2003	Macro-economic model building and use in theory and practice
Atlanta, Georgia State University-GSU, USA, 07-08/2003	Fiscal Decentralization and Local Governance Course
National Institute of Training, Italian Ministry of Foreign Trade, 10-1/2000	Training course on Management and International Trade
Stability pact for SEE & Bank Akademie Frankfurt, 11/2001	Workshop of Branch Management & Loan Securities/Collateral

Institution [ Date from - Date to ]	Degree(s) or Diploma(s) obtained:
Skopje-Faculty of Philosophy, Macedonia, 1996-1997	Courses in Pedagogy, Methodology in teaching and Psychology

#### 14. Publications

- "The quality of life and regional development in Macedonia", together with Will Bartlett, Hristiina Cipusheva and Mirojjub Shukarov, Croatian economic survey Vol. 12 No. 1 April 2010: pp 121-162; ISSN 1330-4860
- "Public finance system of Macedonia", CEA report to USAID Macedonia November 2010: <http://www.cea.org.mk/Documents/Third%20USAID%20report%202010%20Public%20financial%20system%20in%20Macedonia.pdf>.
- "Budget process in Macedonia: Recent developments and challenges", SSRN, June 2009: [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=1443394](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1443394)
- "People centered analysis", chapter 2; UNDP – 2009.
- "Intergovernmental fiscal relations in Kosovo", Ohrid Institute Journal Global – 2008.
- "Relations between central and local authorities in Kosovo", OSCE – Kosovo 2007 paper.
- "Debt vs. equity financing in Macedonia", CEA/USAID BEA project 2007
- "Manual for creditworthiness assessment of Macedonian LSG", CEA/USAID BEA project 2007
- "Methodology for review of the process of fiscal decentralization in Macedonia", For the URC/UNDP project 2007.
- "Measuring performance of kindergartens in Macedonia with Data Envelopment Analysis-DEA", CEA Journal of Economics, Vol. 1 Issue 2. 2006
- "Identification and measurement of transaction costs in the Macedonian economy", OSI/CEA Project and Publication 2006.
- "Challenges to IPPC B Permitting at LGU level in Macedonia", Paper for the international ZEMAK conference, Oct. 2006
- "Review of the fiscal decentralization process in Macedonia", TA paper to the EAR project for the Ministry of LSG: Contract No. 05/MAC01/07/002
- "Fiscal Decentralization in Transition Economies: Case Studies from the Balkans and Caucasus" – (Macedonia country report); UNDP-Bratislava study 2005.
- "Risk assessment for the process of decentralization from the central government point of view" – working paper and a presentation for the government officials members of the decentralization working group; Ohrid, 5 2005.
- "Fiscal capacity, equalization and budget process with the new law on financing LSG in Macedonia" - article prepared for the NISPAcee Occasional Papers, 2005.
- "Fiscal decentralization in Macedonia: Recent developments and challenges" – paper for the World Bank Institute, 10/2004
- "Fiscal policy issues and sustainability" – presentation for the Center of Excellence in Finance Ljubljana 2004.
- "A model for defining expenditure needs in an explicit horizontal equalization equation for Macedonia" – model for the Ministry of Finance fiscal decentralization working group 2003.

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