



Personal information

First name / Surname	Hristijan Risteski
Address	160 a Savska st, 7500, Prilep, Macedonia
Telephone	+ 389 71 760 376
E-mail	h_risteski@yahoo.com
Nationality	Macedonian
Date of birth	28.03.1985

Work experience

Dates	January 2009 -
Position held	Sales and Fundraising
Main activities and responsibilities	Branding, marketing planning, selling CEA's products, project management, fundraising, economic research and analysis
Name and address of employer	CEA (Centre for Economic Analysis)
Type of business or sector	Think Tank
Dates	January 2009 -
Position held	Junior Consultant and Trainer
Main activities and responsibilities	Facilitating, sales, developing promotional materials
Name and address of employer	Achieve Global (HBD Group)
Type of business or sector	Consulting
Type of business or sector	Banking
Dates	July - November 2008
Position held	Credit manager
Main activities and responsibilities	<ul style="list-style-type: none">• Selling credits• Financial analyzes for the credit potential• Customer relations
Name and address of employer	NLB Tutunska Banka A.D. Skopje
Type of business or sector	Banking
Occupation or position held	Local Committee President
Main activities and responsibilities	Overall responsible for the activities and projects in the local Committee. Briefly my responsibilities include: leading teams, planning, organizing and implementing activities and projects, coaching and motivating the members, delivering soft skills, problem solving, selling our products, legal representative, facilitating conferences, interviewing exchange participants and candidates for positions in AIESEC national and local committees.
Name and address of employer	AIESEC Local Committee Prilep, Macedonia
Type of business or sector	World's largest student run organization
Dates	March 2004- 2005
Occupation or position held	Establishing the company
Main activities and responsibilities	Working on legal issues, strategic planning, inquires for the store and part-time sales person
Name and address of employer	DOOEL Iri-Hristi, 160A Savska, 7500 Prilep, Macedonia
Type of business or sector	Trade with clothes, family business.

Education and training

Dates	2008- present
Title of qualification awarded	Postgraduates studies
Major	Marketing
Organisation providing education	European University Republic of Macedonia,
International classification	Master of Science in the Area of Marketing

Dates	2004 - 2008
Title of qualification awarded	Bachelor; average 9.6 of 10
Major	International Economy and Business
Organisation providing education	University st. "Kliment Ohridski" – Bitola, Faculty of Economics Prilep
International classification	4 years of studies

Conferences and seminars

Year	Conference, Seminar	Location	My Role
2008	INTERREG – Environmental Economy	Solun, Greece	Delegate and Facilitator
2008	MILDS – Macedonian International Leadership Development Seminar	Bitola, Macedonia	Facilitator
2008	Career Days Faculty of Economics Prilep	Prilep, Macedonia	Facilitator
2008	CEELDS – Central and Eastern Europe Leadership Development Seminar	Ankara, Turkey	Facilitator
2007	United States Peace Corps Counterpart Seminar	Veles, Macedonia	Delegate
2007	MILDS –Macedonian International Leadership Development Seminar	Bitola Macedonia	Delegate
2007	Career Days 2007	Skopje, Macedonia	Delegate
2007	TtT – Train the Trainers Seminar	Skopje, Macedonia	Delegate
2006	MOSEM – Macedonian Open Seminar for Education and Motivation	Struga, Macedonia	Delegate
2006	EuroCo – International Conference for Presidents of Local Committees from Europe and North America	Struga, Macedonia	Delegate
2006	NPM – national planning meeting	Ohrid, Macedonia	Delegate
2006	MILDS –Macedonian International Leadership Development Seminar	Struga, Macedonia	Delegate

Personal skills and competences

Mother tongue(s)	Macedonian				
Other language(s)					
Self-assessment level					
English	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Spoken production	
	Excellent	Excellent	Excellent	Excellent	Excellent
Organisational skills and competencies	Leadership, Communication, Teamwork, Motivation, Selling, Presentations, Organizing, Coaching skills, etc. I acquired these skills through AIESEC, the largest student run organization in the world, as a member and Local Committee President for two years in Prilep, Macedonia, working and advising for different projects and activities. Public speaking, Facilitating skills gained from organizing and participating in public discussion and conferences.				
Computer skills and competences	Windows operating system, Microsoft Office, internet user skills				
Other skills and competences	Initiative, hard worker, flexible, dedicated, responsible individual and active learner				
Driving licence	B and C categories				
Achievements	Winner of Country Leadership Award in AIESEC Republic of Macedonia in 2006/2007 for demonstrating true leadership Best student in the generation for two years: 2005/2006 and 2006/2007 Finished primary music school in 1999 and playing accordion and piano				
Additional information					