

EUROPEAN
CURRICULUM VITAE
FORMAT



PERSONAL INFORMATION

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Nationality **Macedonian**
Date of birth **09.09.1977**

WORK EXPERIENCE

- Dates December 2004 onwards
- Name and address of employer Lloyd Adriatico, Largo Ugo Inneri 1, 34123 Trieste, Allianz Group
 - Type of business or sector Asset Management Department
 - Occupation or position held Financial Analyst
- Main activities and responsibilities Analysis of Corporate Bonds and Shares and Asset Allocation

- Dates December 2003 – November 2004
- Name and address of employer Ministry of Finance of the Republic of Macedonia, Dame Gruev 14, 1000 Skopje
 - Type of business or sector Multilateral Unit, International Finance Department
 - Occupation or position held Associate
- Main activities and responsibilities Part of a team responsible for an implementation of IMF Agreements and Coordinator for Projects of the European Investment Bank(EIB) and Council of Europe Development Bank(CEB)

- Dates September-December 2003
- Name and address of employer Lloyd Adriatico, Largo Ugo Inneri 1, 34123 Trieste, Allianz Group
 - Type of business or sector Asset Management Department
 - Occupation or position held Intern
- Main activities and responsibilities Evaluation Projects of the listed companies

- Dates September 2003
- Name and address of employer Italian Institute for Foreign Trade (ICE)
Offices in Bologna and Florence, Italy
(Galleria Marconi, 2 40122 Bologna and Via Vittorio Emanuele II, 62-64 50134 Firenze)
 - Occupation or position held Intern
- Main activities and responsibilities Better understanding of entrepreneur reality of Regions: Emilia Romagna and Toscana through range of meetings with Local State Authorities, Entrepreneurs Associations, Fair visits

- Dates May-August 2003
- Name and address of employer Friulcassa, via del monte 1, 33100 Udine, San Paolo IMI Group
 - Type of business or sector Commercial Area Small Business Department

- Occupation or position held Intern
- Main activities and responsibilities Economic and financial analyse of SMEs'
 - Dates April - August 2004
 - Name and address of employer Ministry of Finance of the Republic of Macedonia, Dame Gruev 14, 1000 Skopje
 - Type of business or sector Multilateral Unit, International Finance Department
 - Occupation or position held Junior Associate
 - Main activities and responsibilities Part of a team responsible for an implementation of World Bank Projects and IMF Agreements

EDUCATION AND TRAINING

- Dates 2002-2003
- Name and type of organisation providing education and training MIB School of Management, Trieste, Italy
- Principal subjects/occupational skills covered Financial Accounting; Management Control; Marketing Management; Organizational Behavior and Design; Strategic Management; Operations Management; Doing Business in Italy; Personal Skills Development (part 1).
International Trade and Economics; Financial and Business Planning; Corporate Finance; Change Management; Human Resources Management; Corporate Governance and Leadership; International Relations and Geopolitical Scenarios; Personal Skills Development (part 2).
- Title of qualification awarded MBA in International Business with honor
- Dates June-July 2003
- Name and type of organisation providing education and training EADA, Barcelona, Spain
- Principal subjects/occupational skills covered Front Line HRM for Global Business
International Negotiation Strategies
Successful Consulting
International MBA Program
- Dates 1997-2002
- Name and type of organisation providing education and training University "Ss. Cyril and Methodius University", Skopje, Macedonia
- Principal subjects/occupational skills covered Major: Microeconomy
Minor: Financial Accounting Management
Bachelor of Science in Economics
Graduated with honor (9.4/10)
- Dates March 2004
- Name and type of organisation providing education and training Government of Republic of Macedonia and Bled School of Management IEDC, Republic of Slovenia
- Principal subjects/occupational skills covered "Sharing Central Europe's Experience with South East Europe: The experience of accession process with the EU"
- Title of qualification awarded Participant of the 3 days workshop

**PERSONAL SKILLS
AND COMPETENCES**

MOTHER TONGUE

Macedonian

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

English

excellent
excellent
excellent

- Reading skills
- Writing skills
- Verbal skills

Italian

excellent
excellent
excellent

- Reading skills
- Writing skills
- Verbal skills

German

good
good
good

- Reading skills
- Writing skills
- Verbal skills

Croatian

excellent
excellent
excellent

- Reading skills
- Writing skills
- Verbal skills

Serbian

excellent
excellent
excellent

**SOCIAL SKILLS
AND COMPETENCES**

- Highly developed communication and presentation skills
- Highly developed skills for intercultural management
- Good experience in team working in international and multicultural environment
- Developed ability for team working in the role of a team leader as well as team member

**ORGANISATIONAL SKILLS
AND COMPETENCES**

- Coach for 3 days outdoor training activities aim to team building and management of cross cultural differences for MBA program edition number 14 at MIB School of Management, Trieste, Italy
- Organization of one day brain storming event on behalf of CIO of Lloyd Adriatico , Allianz Group aiming to future better organizational and commercial performing of Asset Management Department
- Part of the organization team and Participant at the workshop "Financial Sector Reform in South East Europe" in organization of Ministry of Finance of the Republic of Macedonia, City College-South East European Research Center-Greece and Sheffiled University
- Participation as a Commission member for recruitment of Procurement officer within the World Bank PIU of Public Sector Reforms and UNDP Project Officer for implementation of CEB granted UNDP project.

**TECHNICAL SKILLS
AND COMPETENCES**

Microsoft Office (Word, Excel, Power Point), Internet, Microsoft Outlook, Lotus Notes

<p>ARTISTIC SKILLS AND COMPETENCES <i>Music, writing, design, etc.</i></p>	<ul style="list-style-type: none"> - Love to travel, experience new cultures, learn languages, photography - Visit different cultural events (theatre performances, art galleries, cinemas) - Enjoy to exercise aerobic
<p>OTHER SKILLS AND COMPETENCES</p>	<ul style="list-style-type: none"> - Member of Local Contract Committee from relevant Ministries and UNDP in public procurement process according to UNDP Financial Regulations and Rules, procedures and instructions
<p>DRIVING LICENCE(S)</p>	<p>B</p>
<p>ADDITIONAL INFORMATION</p>	<ul style="list-style-type: none"> - Bulletin of the Ministry of Finance of the Republic of Macedonia <i>"Evaluation of the active employment programs in the Republic of Macedonia as part of the Social Support Project; financed by World Bank", 2002</i> - References available upon request